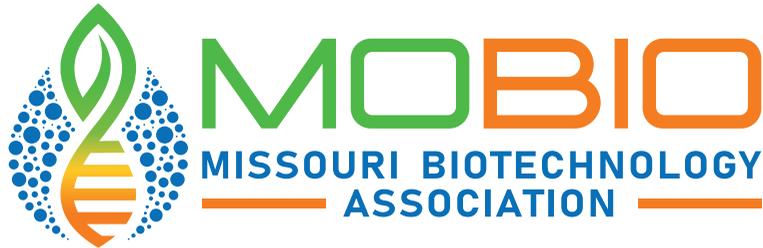




MOBIO
MISSOURI BIOTECHNOLOGY
ASSOCIATION

Executive Committee

Chairman, **Christopher Kennedy**
Pacific Genetech
Vice Chair, **Wendi Godwin**
Boehringer Ingelheim
Treasurer, **Jerad Seurer**
Avadel Pharmaceuticals
General Counsel, **Michael Adrian**
LathropGPM
Secretary, **Elizabeth Boedeker**
St. Louis Community College



Julie Baker

Washington University in St. Louis

Damon Broyles MD

Mercy Technology Services

Ginger Ertel

Vizient

Sean Grove

Mallinckrodt Pharmaceuticals

Tom Spencer

University of Missouri

Sarah Waun

Genentech

Board of Directors

Lu Alleruzzo

Immunophotonics

Jeffrey A. Biskup

CRB Consulting Engineers

Scott Brown

Vertex Pharmaceuticals

John Bucksath

KCAS

Grant Cale

Bristol Meyers Squibb

Ratan Chopra

Cover Cress Inc.

Druce Duncan

Pfizer

Robert Etchells

Metro Park Warehouses

Jordan Feuerborn

Merck

Diane Grossenheider

McCarthy Building Companies

Deana Hancock

Novus International

Robert C. Huebner

Latham Biopharma Group

Matt Hutzler

Inotiv

Benjamin Johnson

BioSTL

Kevin Johnson

Amgen

Steve Knorr

Endovac Animal Health

John Komlos

ARCO Construction Company

Allen Kunkel

Missouri State University

John Land

CIC St. Louis

Tim McCoy

Tarlton Corporation

Quinten Messbarger

Missouri Innovation Center

Sean Morris

Amplifi Vascular

Roy Pura

CSL Behring

Dennis Ridenour

BioNexus KC

Karla Roeber

Donald Danforth

Plant Science Center

Tracey Truitt

Sandberg Phoenix

Dean Van Galen

Missouri Southern

State University

Dominique Wales

Sanofi

Kevin Webb

API Innovation Center

Kristine Werking

MRIGlobal

Robert A. White

Kansas City University of

Medicine and Biosciences

Jeffrey Williams

Bayer

Kimberly Young

KC Animal Health Corridor

Dear Colleagues & Friends,

On behalf of the Missouri Biotechnology Association (MOBIO), it is my great pleasure to welcome you to Missouri's exclusive statewide association dedicated to advancing the life sciences industry. As the Chairman of MOBIO, I am thrilled to have you join our diverse and dynamic community of businesses, higher education institutions, researchers, start-ups, leaders, and innovators in life sciences R&D and commercialization. Together, we unite, cultivate, and propel Missouri's bioscience ecosystem to new heights.

At MOBIO, our mission is clear: to champion the growth and enrichment of the life sciences across Missouri while serving as a trusted, bipartisan voice in Jefferson City and Washington, D.C. Your membership connects you to a powerful network designed to support your endeavors. I encourage you to explore how MOBIO aligns with your needs.

- **Collaboration:** We foster industry leading collaboration opportunities designed to advance life sciences efforts for the entire state of Missouri and beyond.
- **Connection:** Engage with thought leaders, policymakers, entrepreneurs, and investors through meaningful business-to-business opportunities at regional, national, and international levels.
- **Innovation:** MOBIO continues to explore next generation technologies and scientific breakthroughs that provide value to our entire life sciences ecosystem.
- **Visibility:** Amplify your achievements through MOBIO's Progress e-newsletter, MOBIO.org updates, discounted trade shows, and conference participation.
- **Workforce Development:** Tap into PROSPER, our initiative to inspire and educate Missouri's future life sciences talent.
- **Advocacy:** Benefit from MOBIO's deep relationships with public and private sector leaders as we guide and support you through the legislative process.
- **Savings:** No-fee access for top-tier discounts on laboratory supplies, shipping, insurance, and more.

On a personal note, I have enjoyed being a member of MOBIO for the last eight years. There has never been a more critical time for life sciences organizations to work together in this new era of global competition. Missouri is a state of CHAMPIONS where the Chiefs, Cardinals, and Royals have provided the ultimate example of building high-performance teams. I'd ask that you join our team and bring that "athlete mindset" with you!

Once again, welcome to MOBIO. I look forward to seeing your impact as part of our vibrant community. #MOBIOcollaboration

Sincerely,

Christopher W. Kennedy

Missouri Biotechnology Association (MOBIO) is the only statewide membership group that speaks with one voice to advance and champion the life sciences in Jefferson City, across the state, and in Washington, D.C. MOBIO represents the most extensive and broadest cross-section of life science organizations, including businesses, higher education, medical research, start-ups, Agri-science, and related firms involved in research, development, and commercialization of the life sciences. MOBIO serves to connect, develop, and advance the state's bioscience community.

MOBIO members benefit from a clear and strategic focus that supports the enrichment and growth of the life sciences in Missouri. This focus is evident in our commitment to:

Science and Advocacy

MOBIO advocates for Missouri's life sciences and technology sectors. Maintaining a sophisticated understanding of current dynamics, MOBIO is your trusted voice for bipartisan engagement and leadership within the Missouri State Capitol.

MOBIO forges meaningful relationships between public and private sector leaders to:

- Provide consistent representation in the State Capitol
- Defend companies, large and small
- Obtain and safeguard the public investment
- Secure state funding for Missouri's life science industry
- Contribute guidance and support throughout the legislative process
- Assist in neutralizing bills with unfavorable or unintended consequences

MOBIO's collective voice is strong. We consistently deliver a compelling message to advance pro-science, pro-business legislative policy.

BIO Business Development

MOBIO cultivates a welcoming climate for research, science / technological innovation, and business while encouraging industry attraction, expansion, and entrepreneurship in Missouri.

Connections

MOBIO connections make a difference, specializing in meaningful business-to-business engagements and bridging:

- A membership network of diversified thought leaders
- Business leaders with policymakers
- Entrepreneurs with investors
- Members to more significant market potential

Members connect at regional, national, and international levels with science, education, and commercial networks to advance business and enrich the industry.

MOBIO is more than an association. It is a catalyst, accelerating growth and leveraging high-value relationships for our vibrant life sciences community.

Workforce Development

MOBIO aggressively pursues and engages opportunities that reach, educate, and inspire the future workforce. We fortify the strength of Missouri's life science culture through:

- Progressive technology to promote STEM careers in workforce development
- Securing investments for biotech's educational allies
- Providing a platform for career exploration

PROSPER is a new MOBIO workforce development initiative dedicated to Partnering Resources, Opportunities, & Students for Powerful Employment Results. We proudly partner with Missouri Southern State University and MOSO Caps in the Science 2 Jobs (S2J) program. Additionally, we collaborate with BioSTL and BioNexus KC in the BIOTECH for MO program. PROSPER directly supports these programs and functions as a bridge extending additional assistance to rural and underserved communities within Missouri.

Member Savings

MOBIO saves members real money by providing access to partner organizations that offer significant discounts on relevant industry products and services. All MOBIO members are entitled to preferred purchasing power, and there is NO fee to participate.

Last year, MOBIO members saved over **5 million dollars**. Individual members report saving 35-40% and annual savings in the hundreds of thousands of dollars with the preferred member partner program.

MOBIO members receive discounts on the following:

- Laboratory Supplies
- Office Supplies
- Document Sharing
- Shipping, Moving, and Storage
- Environmental Services
- Insurance
- Laboratory gases

Promotion and Visibility

MOBIO is the state's primary life sciences ambassador, communicating Missouri's life sciences story and amplifying your success into essential industry channels.

Members receive current industry-related articles, state legislative updates, and event information through:

- The Progress e-newsletter
- MOBIO.org website
- Event sponsorship opportunities to increase exposure to a targeted audience
- Notifications and discounted participation in trade shows and conferences for business growth

Trusted Resource

MOBIO is a trusted partner and resource for the life sciences industry in Missouri. We have become a trusted voice in the science and technology sectors through our unwavering commitment to innovation. MOBIO members join and renew their memberships annually to ensure that the Missouri Biotechnology Association continues to enrich the biosciences economy and secure a favorable legislative position.

Join Today

Join other entrepreneurs, educators, business professionals, and government officials today to protect and advance life science in Missouri. MOBIO membership benefits all companies in the bioscience industry, regardless of size or line of business.

MOBIO 2025 Board of Directors

Executive Committee

Chairman	Christopher Kennedy CEO Pacific Genetech
Vice Chair	Wendi Godwin Director of US Regulatory Affairs Boehringer Ingelheim
Treasurer	Jerad Seurer General Counsel & Corporate Secretary Avadel Pharmaceuticals
General Counsel	Michael Adrian Business Transactions Partner LathropGPM
Secretary	Elizabeth (Betsy) Boedeker District Director of the Center for Plant and Life Sciences St. Louis Community College

Julie Baker
Assistant Vice Chancellor for State
Relations
Washington University in St. Louis

Damon Broyles MD
Vice President of Clinical Innovation
Mercy Technology Services

Ginger Ertel
SVP, Pharmacy Member Services
Vizient

Sean Grove
Director, Government Affairs &
Advocacy
Mallinckrodt Pharmaceuticals

Tom Spencer
Vice Chancellor for Research
Division of Research, Innovation, and
Impact
University of Missouri

Sarah Waun
Senior Manager, State Government
Affairs
Genentech

Board of Directors

Lu Alleruzzo

CEO and Cofounder
Immunophotonics

Jeffrey A. Biskup

President, CEO, Founding Principal,
and Chairman
CRB Consulting Engineers

Scott Brown

Regional Director
Vertex Pharmaceuticals

John Bucksath

CEO / Board Member
**KCAS Bioanalytical and Biomarker
Services**

Grant Cale

Senior Director, Strategic Alliance
Liaison - US Policy and State
Government Affairs
Bristol Meyers Squibb

Ratan Chopra

Vice President Research
Cover Cress Inc

Drue Duncan

Director, U.S. Public Affairs & State
Government Relations
Pfizer

Robert Etchells

Chief Executive Officer
Metro Park Warehouses

Jordan Feuerborn

Associate Director of State
Government Affairs and Policy
Merck

Diane Grossenheider

Director Business Development
McCarthy Building Companies

Deana Hancock

Director, Animal Research
Novus International

Robert (Bob) C. Huebner

Principal Consultant
Latham Biopharm Group

Matt Hutzler

Executive Director, Scientific
Engagement
Inotiv

Benjamin (Ben) Johnson

Senior Vice President Strategy and
Operations
BioSTL

Kevin Johnson

Assoc Director, State Government
Affairs
Amgen

Steve Knorr

COO and Executive Vice President
Endovac Animal Health

John Komlos

Principal and Vice President
ARCO Construction Company

Allen Kunkel

Vice President Research & Economic
Development
Missouri State University

John Land

General Manager
CIC St. Louis

Tim McCoy

Director of Strategy
Tarlton Corporation

Board of Directors

Quinten Messbarger
President and CEO
Missouri Innovation Center

Sean Morris
President and CEO
Amplifi Vascular

Roy Pura
Senior Director, State Government
Affairs
CSL Behring

Dennis Ridenour
President and CEO
BioNexus KC

Karla Roeber
Vice President, Government and
Public Affairs
Donald Danforth Plant Science
Center

Tracey Truitt
Shareholder
Sandberg Phoenix

Dean Van Galen
President
Missouri Southern State University

Dominique Wales
Director, State Government Relations
Sanofi

Kristine Werking
Sr. Director, Integrated Health
Surveillance and Diagnostics
MRIGlobal

Kevin Webb
Chief Operating Officer
API Innovation Center

Robert A. White
Dean College of Biosciences
Kansas City University of
Medicine and Biosciences

Jeffrey (Jeff) Williams
Deputy Director of Midwest State &
Local Government Affairs
Bayer

Kimberly Young
President
KC Animal Health Corridor

Membership Directory

39 North AgTech Innovation District
Aclaris Therapeutics
Addison Biological Laboratory
Adesis
Aragene
Amgen
Amplifi Vascular
Antibody Research Corporation
API Innovation Center
Aptimmune
Arc Technologies Group
ARCO Construction Company, Inc.
Array Bridge Inc.
AstraZeneca
Avadel Pharmaceuticals
Bayer - U.S. Crop Science
BIO
BioGenerator - St. Louis
Biokyowa Inc
BioNexus KC
BioSTL
Boehringer Ingelheim Vetmedica, Inc.
Bristol Meyers Squibb
C2N Diagnostics
Cell Origins
Central Bank
CIC St. Louis
CK Supply
Clark, Richardson & Biskup Consulting Engineers (CRB)
COBB Refrigeration and Laboratory Service
Confluence Genetics
CoverCress Inc.
CSL Behring
Curate
Donald Danforth Plant Science Center
Elemental Enzymes
Eli Lilly and Company
Endovac Animal Health LLC
ExPrimary
Fimbrion Therapeutics
Fisher Scientific Company, LLC
Future Fuels
GenAssist

Membership Directory

Genentech
GRAIL
GSK
Hemco
HIVE
Illumina, Inc.
Immunophotonics
IMPETUS AG
inotiv
Inovatia Laboratories LLC
Intact Genomics
Jazz Pharmaceuticals
Johnson & Johnson
Jump Therapeutics
KC Animal Health Corridor
Kansas City Area Development Council
Kansas City University
KBMO Molecular Diagnostics
KCAS Bioanalytical and Biomarker Services
Labconco Corporation
Latham BioPharma Group
LathropGPM
Likarda
McCarthy
MediBeacon, LLC
Medix
Merck
Mercy
Metro Park Warehouse
Missouri Baptist University
Missouri Corn Growers Association & Corn Merchandising Council
Missouri Innovation Center
Missouri Southern State University
Missouri Soybean Association
Missouri Soybean Merchandising Council
Missouri State University
MRIGlobal
NewLeaf Symbiotics
Novartis Services Inc
Novus International, Inc
OmniOSE
OssiFi Therapeutics
Pacific Genetech
Pairdex

Membership Directory

Panome Bio Inc
Par Health
Pfizer
PGAV
PhRMA
Precision AI Biosciences
Sandberg Phoenix
Sanofi US
St Charles Community College
St. Louis Community College
Stowers Institute for Medical Research
Tarlton Corporation
Thompson Coburn
University of Missouri System
Varro Bio
Vertex Pharmaceuticals
Vizient
Washington University in St. Louis



Enabling **Innovation**

MOBIO Laboratory Supply Agreement



Tailored Solutions to Help You Grow

Stay focused on science with resources, knowledge, and experience to support your growing enterprise.

Early Stage

- New Lab Start-Up Program
- Lab design and needs assessment
- Compliance and audit services
- Planning and project management
- Stockroom management services
- On-site inventory and replenishment program
- Flexible financing, including start-up options and leasing programs
- Training and consulting

Later Stage

- Cost optimization and standardization services
- Procurement solutions (supply chain management, business process, and system integration)
- Cleanroom consulting and products
- Packaging and distribution services
- Scale-up, marketing, and sales support services
- Unity™ Lab Services (chemical and inventory management)

Featured Suppliers



We're Excited to Partner with You

As your primary supplier of laboratory products, the Fisher Scientific channel gives you access to the largest portfolio of biotech suppliers and products. Enjoy special pricing on everyday scientific supplies, safety products, equipment, chemicals, reagents, and more. On average, MOBIO members save 40% off list prices on their purchases.

Your Contract Benefits

Customized for MOBIO Members

- 2% growth incentive on franchise products
- Absorbed freight for all products*
- Customized high volume list
- 30-day no-hassle return policy
- No surcharges on fuel, hazardous materials, ice, direct ship fees, or integrity packaging fees

Proactive Account Management

Your local Fisher Scientific account representative, along with life sciences, safety, and chemical specialists, will provide personalized support for all your work, including:

- Custom business reviews
- Service level and usage reports
- Contract implementation and compliance guidance
- Process improvement

Commodity Discounts

Spend less with competitive pricing on the products you purchase most frequently through:

- Significant discounts based on your association's collective volume
- Additional discounts provided for your specific high-volume items

Continuous Cost Improvement

Reduce your costs by consolidating vendors, standardizing products, and combining asset-based services, plus save even more with:

- A guaranteed initial credit line
- Discounted rates on equipment and instrument leases and service agreements
- Low-cost alternatives for a variety of products

Logistics and Delivery

We make it easy for you to get what you need when you need it with:

- No-cost shipping for most orders*
- Products stocked in state-of-the-art distribution centers
- Next-day delivery for most items ordered before 2 p.m.
- Customized inventory management solutions to ensure product availability

Industry-Leading Website

Easily find the products and services you need on fishersci.com with:

- Easy order management
- Advanced search capabilities
- Detailed information and documentation
- eProcurement solutions and integrations
- Customized high-volume product list for each member

*Excludes products that require special handling (refrigerated or frozen products), ice charges, rush shipments, and equipment delivered with "white glove" service.

People to Support Your Goals

No matter when you need help, our friendly customer service team and award-winning sales force are available.

Account Management Team

Your Fisher Scientific sales representative will provide maximum support as part of our customer-focused Account Management team.

Life Sciences Specialists

Fisher Scientific life sciences specialists stay current with the newest products and technologies to provide solutions to your toughest application-based technical questions.

Chemical Specialists

With extensive chemistry backgrounds and training, Fisher Scientific chemical specialists can answer your questions about our entire selection of chemicals and provide technical support.

Safety Specialists

Fisher Scientific safety specialists can help you find and properly use the right personal protective equipment and safety items, and they'll promote long-term safety through on-site training and support for federal safety and OSHA guidelines.

Customer Service Representatives

Our customer service representatives can answer availability and ordering questions and provide the latest information on pricing, availability, and delivery. Call 1-800-766-7000 to get in touch.

Products for All Your Applications

Find the products you need from the brands you trust. Choose from an industry-leading portfolio of more than 1.7 million products from over 6,500 suppliers.

Exclusive Alliances

We partner with major manufacturers to give you easy access to high-demand products at competitive prices.

Leading Life Sciences Portfolio

We offer more than 300,000 antibodies, plus innovative stem cell technologies, RNAi, and a complete line of products for genomics, proteomics, and cell biology.

Production Products and Services

Count on us as your secure, reliable source for products from top brands and value-added services to support your production needs, from development through clinical phases, to full-scale production.

Third-Party Products

Even if we don't normally carry a product you need, we can still get it for you through our Encompass program—the most comprehensive third-party procurement program in the industry.

Fine and High-Purity Chemicals

Choose from leading brands of organic and inorganic chemicals and reagents that are purified, processed, and conveniently packaged by application.

Safety Products and Services

Find all the lab safety, facility safety, and contamination control products you need to meet your requirements.

Programs to Help You Thrive

Take advantage of customized programs that fit your needs, from start-up to scale-up.



New Lab Start-Up Program

Get your new lab off to a productive start with special offers on an extensive range of products from leading brands. Go from empty shelves to a fully functioning lab with less hassle and worry. Visit fishersci.com/newlab to learn more.

unitylab services

Unity™ Lab Services

Let our experienced service consultants help you optimize your business processes with assessments, e-commerce initiatives, and inventory and chemical management. Plus, we'll help you outsource non-core functions and stay focused on science. Visit fishersci.com/unitylabservices to learn more.



Sustainability Program

We support your sustainability goals and look for novel ways to continually improve our business processes to help protect the environment. Look for the icon to find products that are part of our Greener Choice program. Visit fishersci.com/sustainability to learn more.



Supplier Diversity Program

Grow your spend with small and diverse businesses and keep your research on track. We'll work with you to build a custom plan and help you measure and track your spend in specific diversity categories. Visit fishersci.com/supplier-diversity to learn more.



Thermo Fisher Financial Solutions

Count on our team of experts to help you easily and affordably acquire the equipment you need to maintain access to the most advanced technology. The Thermo Fisher Financial Solutions team partners with you to develop financing options tailored to your needs while supporting your goals and budget.

We're Working to Help You Grow

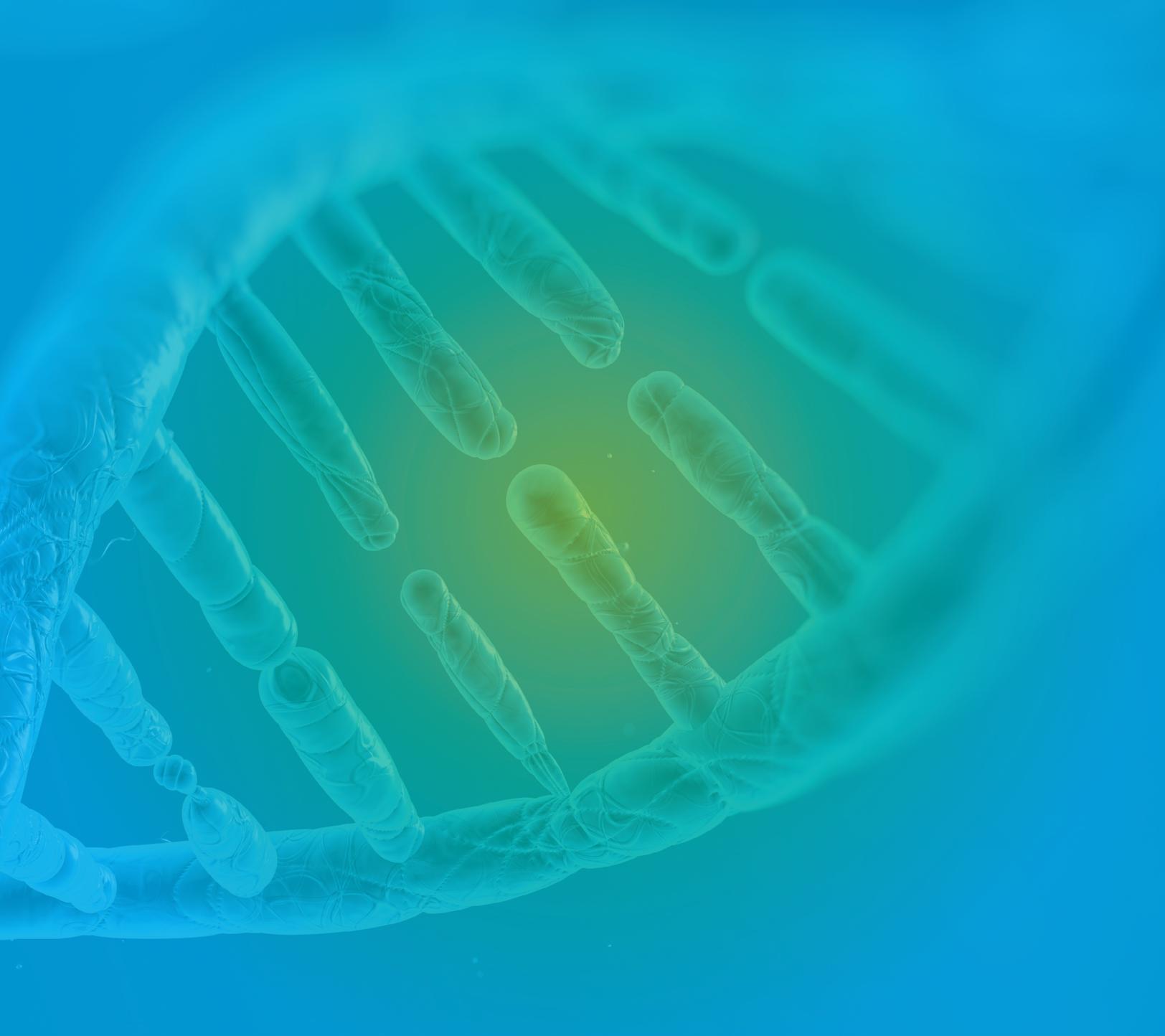
As one of the most proven and tangible benefits to Missouri Biotechnology Association (MOBIO) members, the Fisher Scientific channel is an essential partner providing expertise and value across Missouri's life sciences community. All MOBIO members can generate significant ROI from cost-saving Fisher Scientific discounts on essential industry products. The 100% satisfaction guarantee, 1% price improvement guarantee, 100% absorbed transportation costs, customer focus, and support make the Fisher Scientific channel the best in class for the MOBIO pooled purchasing program. MOBIO members always prosper using the Fisher Scientific partner program.



"The Fisher Scientific channel sets the standard among equipment providers for the Missouri life sciences community. MOBIO members utilizing the MOBIO and Fisher Scientific program report saving over \$5 million annually, a reflection that routinely runs 45 to 60% off the retail price. With the Fisher Scientific team's attention to detail and outstanding customer service, which includes specialists on the ground and employed in Missouri, the Fisher Scientific channel has been the best partner for MOBIO members for the last 12 years."

Kelly Gillespie

President & CEO, MOBIO
MOBIO.org



For more information on MOBIO
mobio.org | 573-690-9267

Distributed by Fisher Scientific. Contact us today:

In the United States

Order online: fishersci.com

Call customer service: 1-800-766-7000

© 2024 Thermo Fisher Scientific Inc. All rights reserved.
Trademarks used are owned as indicated at fishersci.com/trademarks.

24-2817 DC 10/24 BN249242554-US



Participation Letter

Missouri Biotechnology Association (“MOBIO”) and Fisher Scientific Company L.L.C. (“Fisher”) are parties to a Master Laboratory Supply Agreement effective February 15th, 2013 (the “Agreement”), under which members of MOBIO who sign this Letter of Commitment may purchase laboratory products from Fisher at discounts established by the agreement between MOBIO and Fisher.

The undersigned member of MOBIO (“Member”) hereby agrees as follows:

1. Upon acceptance of this Letter of Commitment by Fisher, Member will receive the discounts from Fisher provided in the Agreement, subject to all of the other terms and conditions of such Agreement, which are specifically incorporated herein by reference and agreed to by Member.
2. Each Member will be entitled to create their own additional unique high volume Catalog Product list, and each custom high volume Product list will consist of the individual Member’s top one hundred (100) items. Member has designated the Catalog Products listed in Attachment A to this Letter of Commitment as its list of high volume items and has received a quotation from Fisher of the prices shown in Attachment A for the remainder of the calendar year of the date of execution of this Letter of Commitment. Thereafter, these prices shall be adjusted at the beginning of each calendar year in accordance with any list price changes. At Member’s request, on an annual basis, Fisher shall provide to individual Members an updated version of their customized high volume Catalog Product list showing the new net prices. The Products comprised in Attachment A shall be subject to review between the parties on an annual basis.
3. All pricing shall be subject to increase in the event that the price extended hereunder results in a price below Fisher’s cost plus 15%, in which event the price charged shall be Fisher’s cost plus 15%. In the event that Fisher’s cost for a Catalog Product increases within a calendar year more than 5%, the resulting price increase shall be passed through to Member.
4. Member agrees to consider Fisher Scientific as a primary supplier and make every effort to look first to Fisher Scientific for their requirements for laboratory supplies and related products under the pricing and other terms of the Agreement;
5. Member consents to Fisher disclosing to MOBIO summary information about Member’s purchases under the Master Laboratory Supply Agreement for the purpose of MOBIO administering that Agreement;
6. Member’s participation under the Agreement shall be on a calendar year basis. Participation shall automatically renew for additional periods of 12 months subject to Member giving written notice of non-renewal not later than sixty (60) days prior to the end of the relevant calendar year. Member shall be entitled to terminate this Agreement for cause at any time in the event that Fisher is in default of its obligations and fails to cure such default within sixty (60) days after written notice of such default;
7. Member’s participation under the Agreement may be terminated by MOBIO if Member fails to maintain its membership or participation in MOBIO (as the case may be);
8. Member’s participation under the Agreement may be terminated by Fisher in the event that Member is in default of Member’s obligations under the Agreement and fails to cure such default within sixty (60) days after written notice of such default.



- 9. Fisher and Member agree to keep the terms and conditions of this Agreement confidential and shall not share any of the information contained herein, including, but not limited to Product pricing, to any third party.
- 10. Neither Fisher nor Member may use any of the other party's name(s), logo(s) or mark(s) in any public communication or press release, or for any other marketing or promotional purpose, without such other party's express prior written consent or as a result of such person's response to a published recruitment advertisement or independent general employment search.
- 11. For the term of this Agreement and a period of six (6) months thereafter, neither Fisher nor Member shall hire or solicit for hire in any capacity any person employed by the other party within six (6) months prior to such hire or solicitation for hire, except upon such other party's express written consent.
- 12. Member acknowledges and agrees that it will not utilize funds from a Federal health care program for the purchase of Products from Fisher.
- 13. Member further acknowledges that MOBIO receives an administrative fee from Fisher for management of this program.

Submitted, as Member, by:

**Member
Company
Name**

Fisher Scientific Company L.L.C.

Signature

Signature

Name

Name

Title

Title

Date

Date

Phone

Email

Fisher Account Numbers:



Join the largest cost-savings program in the life sciences industry.

BIO Business Solutions® is FREE with your company's membership in BIO or most state and regional life science associations. We've already vetted the suppliers and negotiated discounted pricing and favorable end-user agreements for member companies. Save on essential business services today.



Premium Refurb. Lab Equip.
minimum 15% off



Payroll, Benefits & HR
up to 25% & waived fees



Packaged & Bulk Gases
up to 25% off



Office Supplies from formerly Office Depot
up to 75% off



Environmental Services
up to 40% off



Professional Services
10% off



Microscope Systems & Contract Imaging Services
up to 15% off



Audit & Compliance Software
up to 35% off



Workwear & Cleanroom Services
30-50% off



Secure Document Sharing
minimum 25% off



R&D Tax Credit Services
20% off & free initial assessment



Moving & Storage
up to 65% off



P2C, Clinical Trial, Cyber Insurance
10% premium credit



Shipping
up to 74% off



PROSPER: is the workforce development arm of Missouri Biotechnology Association (MOBIO) - Partnering Resources, Opportunities, and Students for Powerful Employment Results

History

MOBIO views workforce development as a fundamental aspect of our mission. Our members increasingly express the need for workforce development support in advocacy, application assistance, and project engagement. MOBIO, as the statewide association, is uniquely positioned to unify different partners and programs. PROSPER was developed to help streamline efforts and make a significant impact across the state.

Forged from our current collaborations, which include Missouri Southern State University (MSSU) - Science 2 Jobs (S2J) along with BioSTL and BioNexus KC - BioTech for MO, PROSPER highlights our dedication to advancing workforce development in Missouri's life sciences, marking a significant milestone in our journey.

Addressing the Need for Talent

Life sciences jobs are in high demand. This industry is rapidly growing in Missouri, and our life sciences companies need skilled people now. Some jobs require bachelor's or advanced degrees, but many, including those in high-tech labs, require only a high school diploma or certificate. These jobs offer great opportunities, with average salaries significantly higher than the state's median income. However, too many students — including adults who might be looking to switch careers — are unaware of these opportunities or what it takes to obtain them.

PROSPER aims to expand learning experiences with FREE Missouri resources. We enhance awareness and interest in science-based learning, programs, and careers.

Three Focus Groups

- Our future and emerging workforce: K-12 Students who need unique learning experiences to cultivate interest, as well as those who are interested in science but need help understanding the opportunities available.
- Our imminent workforce: College students on the brink of starting their careers who likely already enjoy working in the sciences but might not know the full breadth of what the field offers.
- Our incumbent workforce: Our current working population in and outside Missouri who, with some upskilling, reskilling, or relocation support, could find a fulfilling opportunity at one of our companies.

The key for all groups is more than just education. It is intentional education. We are dedicating the coming months and years to being intentional in how we help all Missourians, especially students, see their potential.

Partners

Meeting the growing demands of the workforce requires a multifaceted approach. To serve in our greatest capacity, MOBIO will execute programs in Missouri under PROSPER, functioning as a bridge that extends our offerings to rural and underserved communities. Additionally, we partner with other organizations advancing this workforce development mission.

Current Partners/Programs

- Missouri Southern State University (MSSU) and MOSO Caps: Partnering in the Science 2 Jobs (S2J) program.
- BioSTL and BioNexus KC: In support of the BIOTECH for MO program

Program Features

- Hands-on Mobile Science Labs: Provide the appropriate learning level equipment for hands-on science activities and experiments, fostering a deeper understanding of scientific concepts and skills.
- Discovery Life Sciences Trailer: A 40-foot mobile immersive learning unit featuring virtual reality learning experiences, agriculture drone demonstrations, a NASA greenhouse, and more. We bring innovative science experiences directly to students and community events, eliminating logistical hurdles and ensuring accessibility to enriching educational opportunities.
- Agriculture Drone Demonstrations: Through guided demonstrations of drone operations and their real-world students will gain valuable insights into the transformative practices and impacts of Precision Agriculture.
- BioZone VR is a cutting-edge program, developed in-house, that brings Virtual Reality to students across Missouri. Teachers can request BioZone VR for their classroom for two weeks free of charge, bolstering their curriculum with hours of distraction free interactive content. Packaged with optional curriculum, we ensure that integrating BioZone VR is simple, and fun.

New for 2025

- Summer BioTech Tours (for educators): This tour offers high school teachers and school counselors a firsthand view of Missouri's life sciences industry, insights into career opportunities, and the opportunity to meet professionals in the field.

- Summer BioTech Tours (for students): This opportunity provides students with unique industry exposure, fostering education and sparking interest in the diverse possibilities within Missouri's agriculture community and industry.
- The S2J Metaverse will make the most immersive educational platform, Virtual Reality, freely accessible to students, career path explorers, and current workforce via Meta's App Store. Visit a slice of Missouri's Biotechnology industry to learn, and even train, in an industry leading 3D world. Grab your Meta Quest, and dive into an eye opening, and possibly career changing, experience.

More To Come

- Opentrons Pipette Robot will demonstrate the mechanics of pipetting while help users understand scaling and lab automation. This robot offers the simplicity of a pipette with the versatility of a liquid handler. Its intuitive touchscreen control will allow scientists to easily program and see the pipetting task in under a minute.
- 3D PotterBot benefits students as an amazing tool to create art, but it also touches certain students by sparking their creativity side with the convergence of mathematics, programming and spatial understanding. We want students to understand that robotic printers can be used in an infinite number of purposeful paths while learning that coding and establishing repetitive protocols will be what unleashes multi-dimensional understanding of layers and axis. Learning always builds upon itself, and we do not believe it is a reach to allow students to figure out on their own that 3D printing is another bridge to creating living tissues and organs - all with a noble purpose of advancing drug discoveries, regenerative medicine, and personalized medical treatments.

Impact and Growth

On May 18, 2024, Salem Middle School hosted the inaugural student lab "test run." By the end of 2024, the Discovery Life Sciences Trailer, Hands-on Mobile Science Labs, and Agricultural Drones reached 18 schools and community events across 24 dates, engaging over 9,000 individuals.

As of May 2025, these initiatives have grown substantially, reaching 35 schools and community events across 107 days, as participation numbers steadily rise. With the growth realized from 2024 to 2025 and a target of engaging over 15,000 individuals by the end of the year, these programs are successfully connecting classroom learning to real-world application, sparking inspiration among students and cultivating a passion for the life sciences sector.

Funding

PROSPER's support comes from grants, private sector contributions, and partnerships with life sciences companies. PROSPER enables MOBIO to utilize a diverse funding base to assist with the program's sustainability.

Thank you to the Missouri Department of Higher Education and Workforce Development, our sponsors, and donors for their support and investment in the growth of the state's life sciences sector.

- Agri Spray Drones
- Avadel
- BIO
- Fisher Scientific
- Labconco
- Paul Mueller Company
- St. Louis Community College

To learn more and support PROSPER, we encourage you to visit prospermo.org